

## Innotec Supplier Scorecard Scoring Criteria

Innotec Scorecards are scored based on a rolling twelve month calendar. For example, a Supplier's April 2025 scorecard will reflect data from 5/1/2024 - 4/30/2025.

### Scorecard Performance Requirements

Score of 90 or higher expected

Score of 60 or less requires immediate corrective action as outlined in the Innotec Supplier Manual

### Scoring Criteria

PPM	40
Ontime Delivery	20
Expedites	5
8D Timeliness	10
Quality Registration	8 or 10
Cost Performance	5
Customer Service	5
Social Responsibility	5

**Maximum 98/100**

PPM	
0	40
>0-100	38
101-200	36
201-300	34
301-400	32
401-500	30
501-600	28
601-700	26
701-800	24
801-1000	22
1001-1100	20
1101-1200	18
1201-1300	16
1301-1400	14
1401-1500	12
1501-1600	10
1601-1700	8
1701-1800	6
1801-1900	4
1901 - 1999	2
>2000	0

8D Timeliness	
0	10
1 - 3 late	5
>3 late	0

Delivery Performance	
100%	20
95-99	16
90-94	12
85-89	8
80-84	4
79 or less	0

Quality Registration	
IATF 16949-2016	10
ISO9001:2015	8
NONE	0

Service	Points	
Supplier Paid Expedites	5	Loose one point for each expedite related to Supplier performance in any given month
Customer Service	5	Great customer service is an expectation. Therefore, points will be deducted for poor performance in this area. Examples of inadequate service include, but are not limited to, failure to respond in a timely manner, failure to communicate changes of any kind, or any lack of communication that impacts Innotec production.
Cost Objectives	5	Points deducted for not meeting cost savings objectives set by Purchasing

Social Responsibility	Points	
Social Responsibility	5	Comply with all requests including Conflict Minerals, REACH/Rohs or other Supplier Code of Conduct requirements. Allocating of the
2025 Goals	5	5 points given in 2025 for returning Conflict Minerals Reporting ontime

### Calculating PPM - maximum 40 points

Product which does not conform to the drawing, specifications, and/or agreed upon standards will be counted against Supplier's PPM record. PPM will be reported in the quantity units as purchased. PPM will be calculated as follows:

$$\frac{\text{Total number of defective parts}}{\text{Total number of parts shipped}} \times 1,000,000 = \text{PPM}$$

### Calculating Delivery Performance - maximum 20 points

Delivery Performance is based on the percentage of on time delivery. Definition of ontime is delivered within 48 hours from due date (early or late). Delivery performance is calculated as follows:

$$\frac{\text{Total Number Deliveries received on time}}{\text{Total number of Deliveries}} = \text{Percentage on-time Deliveries}$$